

Utilizing Biogenic CO₂ from Biogas Plants

- **13.00** Welcome to BioTalks Dr. Annimari Lehtomäki, Chief Specialist, Jamk Bioeconomy Institute & BioEconomy Business Accelerator BioPaavo by Jamk
- **13.10** Emerging business opportunities in biogas and nutrient recycling Anna Virolainen-Hynnä, Executive Director, Finnish Biocycle & Biogas Association
- **13.30** CO₂ capture and utilization in biogas plants Research activities Dr. Eemeli Tsupari, Principal Scientist, VTT Technical Research Centre of Finland
- 13.50 Practical examples of biomethanation applied research and piloting at Jamk BioEconomy Institute Dr. Mauno Harju, Project Manager, Jamk BioEconomy Institute
- **14.10** GasumHackathon: Harnessing the biogenic CO₂ from biogas upgrading to value adding applications Viljami Kinnunen, Senior Development Engineer, Gasum Ltd.
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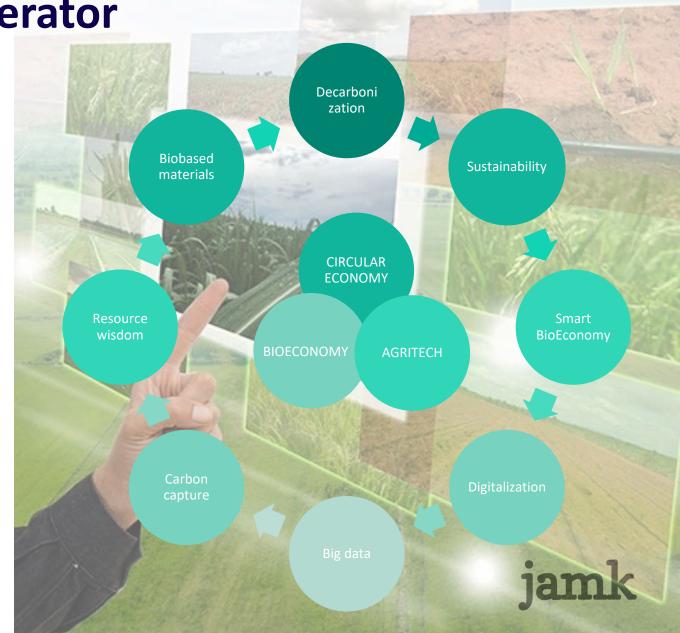
Welcome to JAMK BioEconomy Institute and Bioeconomy Business Accelerator

BioPaavo by JAMK!



 A meeting place for competence and business development in the bio and circular economy sector

 Our mission is to develop sustainable and profitable bio and circular economy business



JAMK Institute of Bioeconomy & Bioeconomy campus







A competence center and a real-life test bed combining the sustainable use of natural resources and digitalization

Tarvaala Smart Farm **Bioeconomy Campus** Saarijärvi, Central Finland:

- Fields 100 ha, Forests 700 ha, Natural waters
- Crop production, animal husbandry, forestry
- **Data-based Smart** BioEconomy
- Latest technologies
- Research & practice

Meeting point for:

Companies, end-users, researchers, developers, students, educators

Competence centre:

- R&D&I, applied research
- Education
- Business creation and acceleration

Business services:

- Hackathons
- Startup/business creation
- Advisory/consultancy
- Competence building
- Innovation experiments

Living Lab / Testbed:

- **User-Centered Design**
- Multi-Actor Approach
- Real-life testing, piloting with end-users

BioEconomy Business Accelerator BioPaavo by JAMK - Bioeconomy radar, pollinator and networker

Green transition from fossil to biobased raw materials

Digitalization

Efficient use of resources

Climate change

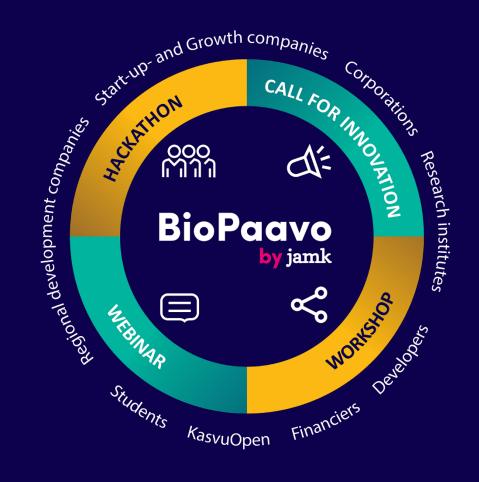
MEGATRENDS AND CHALLENGES

Loss of biodiversity

Population growth

Urbanization

Changes in consumption patterns



Smart bioeconomy

Data utilization

Circular economy

Resource efficiency

Bio-based materials

SUSTAINABLE AND PROFITABLE BIOECONOMIC BUSINESS

Sustainable food production

Low carbon

Carbon sequestration

Renewable energy sources

Innovations

New technologies

New procedures

New business models



For whom?

- Growth-oriented early-stage companies and SMEs developing their business based on and developing new solutions from bio- and circular economy
- Corporations seeking for innovative partners
- Researchers, developers
- Students



BioPaavo's innovation events: Tools for finding new innovations

BioPaavo by jamk

Hackathon

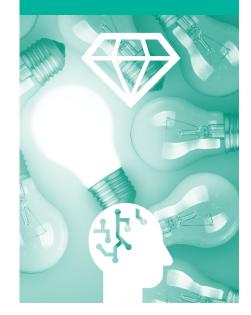
Innovation competition, where teams search for solutions within a short period of time to the innovation challenge provided by the client company



BioPaavo

Call for Innovation

Innovation search that provides a broad overview of the bioeconomy innovations that interest your company and brings key players to the same table



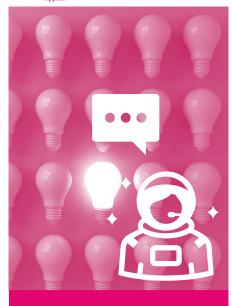
BioPaavo



Workshop

Workshops bring together experts to collide different views and know-how to solve business challenges, resulting in new ideas and input for project initiatives

BioPaavo



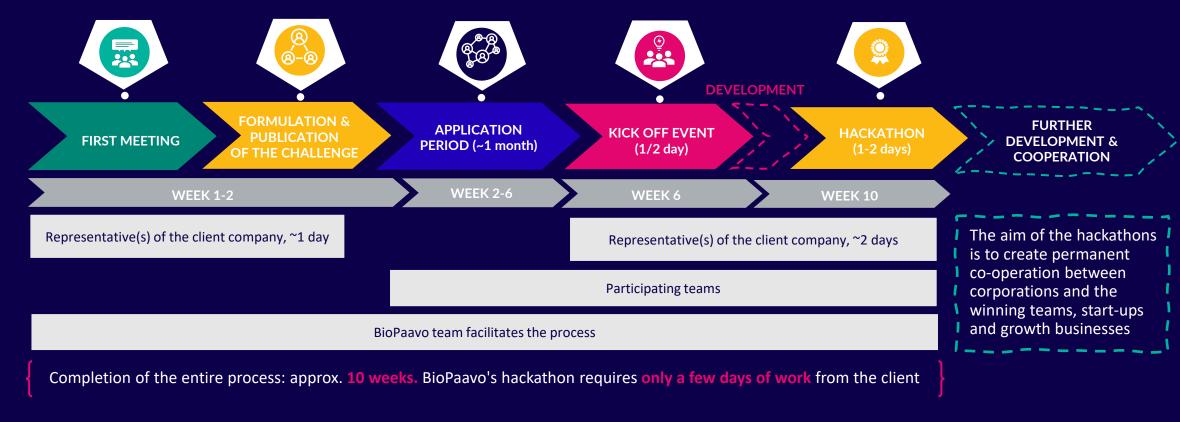
Webinar

Webinars and seminars distributing latest information in bioeconomy hot topics and sharing good practices and innovations



Hackathon process

A turnkey service for companies to solve challenges related to the bioeconomy, circular economy and sustainability on an assignment basis





Networking with other participants



New business opportunities



Experts' know-how and support



Business cooperation with the sponsoring company





2022

~2 000

Participants in various innovation events

55

Innovation events

11

Hackathons



Why participate?

For the sponsoring company:

A very **effective and effortless way to quickly map potential solutions and partners** domestically or internationally

For the participating teams:

Teams get to acid test and develop their idea together with a potential customer and receive immediate customer feedback

4.6/5

Customer satisfaction

Examples of our customers

Biobased Materials







SIPARILA



Circular Economy, Recycling of **Nutrients**





MAASEUTUVERKOSTO







Digitalization, **New Business** Models



Kemira





NEOVA

Data Space Europe Sustainable **Solutions**









Results:

Concrete cooperation between ~60 companies

14 joint co-creation projects between companies

4 new products or services have been introduced to the market

> 60 new domestic and international companies to our institute's cooperation network

~3.6 M€ new R&D&I funding generated



AgriVenture Finland 2023

Agritech & Sustainable Food Chain VentureDays

7-8th of June 2023

Bioeconomy Campus, Saarijärvi, Central Finland











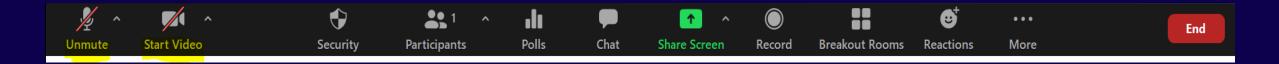






How to use Zoom (1/2)

- The camera may be on, but remember to keep the microphone muted when you are not speaking
- You can change / test camera and microphone settings from the microphone / camera icons in the action bar (small arrow next to the icon)

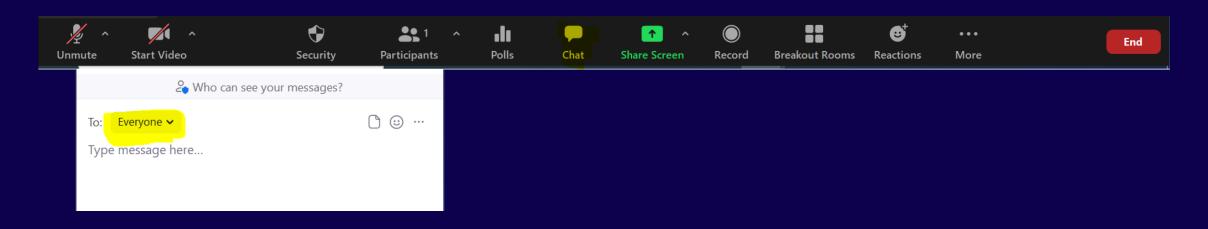


- Also remember to rename yourself: first name + last name + organization you represent (or eg student title)
 - The "PARTICIPANTS" list opens on the right hover your mouse over your name the "MORE" menu will appear - press "RENAME"



How to use Zoom (2/2)

- You can ask questions by raising your hand or leaving a comment in the chat box
 - The hand raise function can be found in the action bar: "REACTIONS" and "Raise hand" (can be under the "More" menu / three points)
 - The chat box can be found in the action bar. Chat allows you to send messages to the whole group or privately. Sometimes the chat may be hidden under the "MORE" menu in the action bar.





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GasumHackathon

- Gasum Ltd. is looking for solutions
 and partners to utilize the biogenic
 CO₂ generated as a side stream from biogas upgrading in the Gasum biogas plants in Finland and in Sweden
- The aim of the GasumHackathon is to find partners with near commercial solutions and interest to take the lead to create value from the biogenic CO₂ produced by the Gasum Group's biogas plants in the Nordics.



GasumHackathon - Process

Application period

DL: March 5th, 2023











Networking with other participants

Challenge

How to utilize the biogenic CO2 generated as a side stream from biogas upgrading



New business opportunities

Goal

To find partners with near commercial solutions and interest to take the lead to create value from the biogenic CO2 produced by the Gasum Group's biogas plants in the Nordics



Experts' know-how and support



Business cooperation with Gasum Ltd.





What happens after Hackathon?

Co-operation launched with a workshop facilitated by BioPaavo

Outcome:

Co-operation plan for testing and developing the idea further

Plenty of services available for developing the idea further:

Expert services

Testing, piloting and demonstrating innovations and prototypes

R&D&I project design and funding Student projects



"Why should I participate in the Hackathon?"

- Find new business opportunities: You have the opportunity to build long-term business cooperation, get to pilot your solution and, if needed, to do product development cooperation with the sponsoring company.
- You get to "acid test" your idea and receive instant feedback from a potential customer
- You will have access to the experts' know-how and professional mentoring free-of-charge
- Network with other participants and experts



Next steps

- Is your team capable and interested to innovate in the challenge Gasum Ltd. presented today?
- Webropol questionnaire:
 - Briefly describe your idea and competence of your team
 - Confirm the members of your team + contact information
- Those who enter the next stage:
 - Sign non-disclosure agreement
 - Are invited to join the Kick-off and the actual Hackathon day
 - Are invited to join the Howspace co-creation platform



Looking forward to see you in the GasumHackathon!





Let's talk!

Tell us your challenge, and together we will plan an innovation event according to your needs. Together with BioPaavo's and Kasvu Open's extensive network of innovative growth companies and operators, we can find experts to solve the challenges. In addition, we are supported by several research and educational organizations.

Let's solve together challenges related to sustainable business!



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More info and order our newsletter at: www.biopaavo.fi/en

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